

Banning the Sale of Promotionally-Priced Tobacco Products

Background

A prohibition on the sale of promotionally-priced tobacco products would prohibit retailers from selling multi-pack tobacco products at a discounted price (e.g. buy two, get one free), providing tobacco products to adult consumers at no charge, or selling tobacco products for less than the listed or non-discounted price.

Arguments Against Bans on Promotionally-Priced Tobacco Products

- Banning promotionally-priced tobacco products prevents the communication of product price information by manufacturers and retailers to consumers, making a promotional price ban unlawful and unconstitutional.
- Manufacturers and retailers have a vested interest in communicating truthful price information about tobacco products through the use of promotionally-priced products, and consumers have an expectation of being provided accurate and legal price information.
- A ban on promotionally-priced tobacco products does nothing to reduce illegal, underage tobacco use because state and federal laws already prohibit the sale of tobacco products to underage individuals at any price. For this reason, a promotion price ban only impacts adults who are of legal age to purchase and use tobacco products.
- The implementation of a ban on promotionally-priced tobacco products violates the First Amendment, state and federal laws, and the rights of both retailers and consumers. Furthermore, such bans would result in lost sales by retailers since consumers would seek out other sources of promotionally-priced tobacco products, including traveling to nearby towns and cities where no such ban exists, hurting local businesses and tax revenues.